

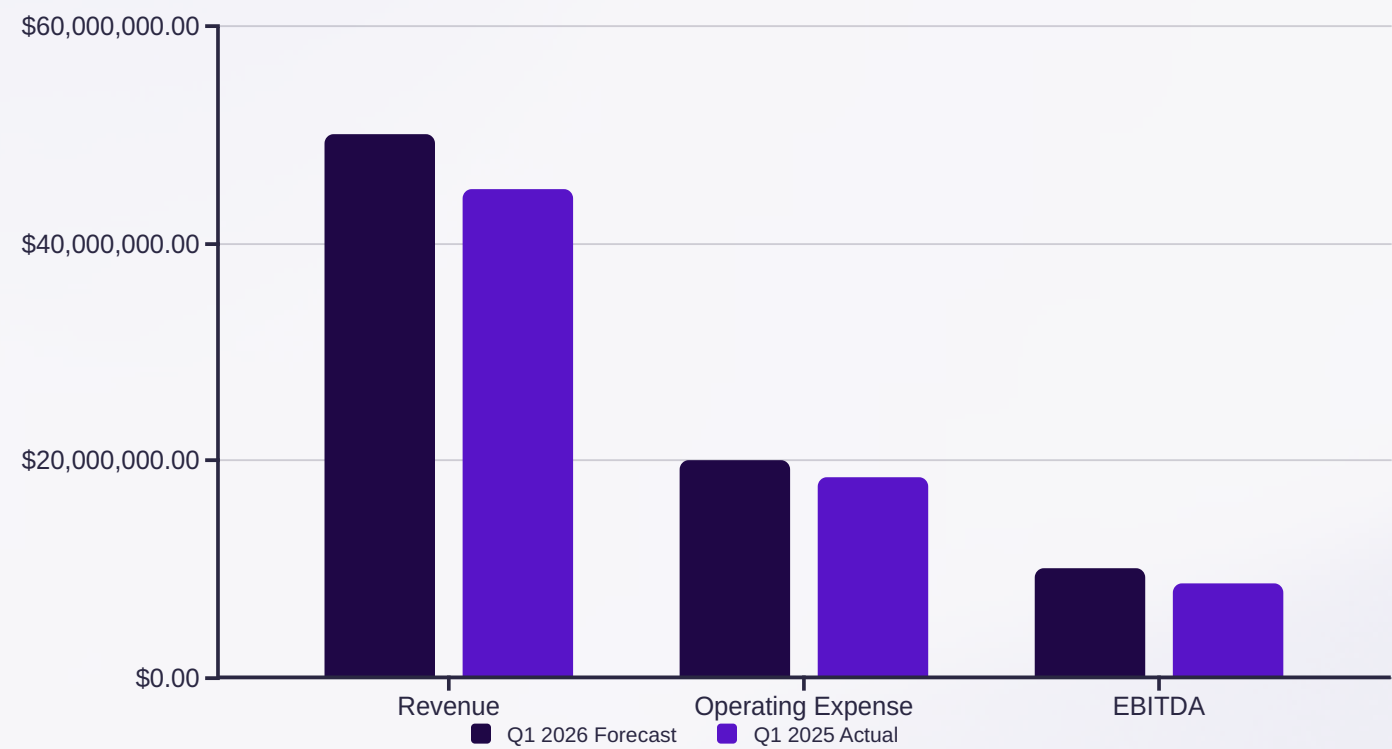
Quarterly Forecast

Hyperbolic Mortgage's strategic outlook for Q1 2026 demonstrates continued momentum in revenue growth and operational efficiency. This forecast builds on our strong Q1 2025 performance, positioning us for sustainable expansion in a competitive market landscape.



Strong Growth Trajectory: Q1 2026 Financial Forecast

Our Q1 2026 projections show robust performance across all key metrics, with revenue climbing to \$50 million—an 11.1% increase year-over-year. This growth is complemented by improved operational efficiency, as evidenced by our expanding gross margin, which reaches 60%, up 200 basis points from the prior year.



+11.1%

Revenue Growth

Year-over-year increase driven by market expansion

60%

Gross Margin

Improved by 200 basis points through efficiency gains

+14.9%

EBITDA Growth

Strong operational leverage delivering bottom-line results

Our EBITDA is projected to reach \$10 million, representing a 14.9% increase. This outpaces revenue growth, demonstrating our ability to scale efficiently while maintaining disciplined cost control. Operating expenses are expected to rise 8.1% to \$20 million, reflecting strategic investments in growth initiatives while preserving margin expansion.

Forecast Assumptions & Risk Considerations

Key Assumptions

Our Q1 2026 forecast is built on a foundation of conservative yet achievable assumptions that reflect current market conditions and our strategic priorities.

- **Sales Growth:** 10% increase versus prior year, driven by expanded market penetration and enhanced product offerings
- **Marketing Investment:** 5% increase in spending to support customer acquisition and brand awareness initiatives
- **Cost Stability:** COGS margin remains stable, reflecting operational efficiencies and favorable supplier agreements

Risk Factors & Sensitivities

We've identified key variables that could impact forecast accuracy, enabling proactive risk management and scenario planning.

- **Demand Volatility:** Customer demand fluctuations due to macroeconomic factors or competitive pressures could affect revenue attainment
- **Supply Chain Costs:** Potential increases in supply chain expenses may compress margins if not offset by pricing strategies or operational improvements

📌 **Bottom Line:** While these risks warrant close monitoring, our diversified revenue streams and operational flexibility position us well to navigate potential headwinds while capitalizing on growth opportunities in Q1 2026.